

**NICOL LAW - USA**  
**FEE SCHEDULE**

Custom Mandates.....	3
Hourly Fees .....	3
Paralegal .....	3
Junior Lawyer .....	3
Intermediate Lawyer .....	3
Senior Lawyer.....	3
Strategic Counsel.....	3
Fixed and Quoted Fees.....	3
Incorporation.....	3
Consultation on Business Structure .....	3
Additional Shareholder, Director, or Officer (first is included) .....	3
Canadian Business Expansion.....	3
Commercial Business Consultation.....	3
Corporate Maintenance.....	4
Minute Book Review and Update .....	4
Corporate Entity Annual Report .....	4
Corporate or Employer Contracts .....	4
Unanimous Shareholder Agreement .....	4
Non-Disclosure Agreement .....	4
Service Agreement .....	4
Custom Drafting.....	4
Terminating Employees, Contractors, or Partners .....	4
Termination of Personnel/Contractors.....	4
Termination of Partnership.....	4
Termination of Business.....	4
Commercial Purchase or Sale.....	4
Purchase or Sale of Business .....	4
Joint Venture Agreement .....	4
Private Lending or Investment Transaction .....	4
Franchise Purchase Review .....	4
Establishing a Cross-Border Franchise .....	4
Will and Estates .....	5
Single Will and Personal Directive or Power of Attorney .....	5
Additional Personal Directive or Power of Attorney .....	5
Estate Plan for Individual .....	5
Estate Plan for Couple .....	5
Estate Plan for Couple with Minor Children.....	5
Estate Plan for Couple with Credit Shelter Trust .....	5

Please check our website as fees may change. Listed fees are for typical scenarios and do not supersede individual engagement agreements. Fee offerings are dependent on our capacity and acceptance of a mandate. Disbursements and taxes are extra.

Living Trust Package for Individual .....	5
Living Trust Package for Couple .....	5
Other Offerings.....	5
Extended Initial Consultation.....	5
Contract Review .....	5
Term Sheet.....	5
Cease and Desist or Demand Letter .....	5
Rule 144 Letter .....	5
US and Canadian Immigration Employment Consultation .....	5
Subscription Fees .....	6
Packages .....	6
Basic Strategic Advisor Legal Counsel.....	6
Fractional Legal Counsel .....	6
Administration Fees .....	6
File Maintenance.....	6
Rush Fee .....	6
Discretionary Rush Fee.....	6
Disbursements .....	6
Interest.....	7
Blended Contingency Fees .....	7
Other Mandates .....	7
Flat Fees.....	7

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## CUSTOM MANDATES

If you do not see what you are looking for below, please make sure to reach out to us as we are more than happy to discuss how we can provide a quote to match your needs.

## HOURLY FEES

We often charge based on the time it takes to do work on a file. We may be able to provide a fee estimate but cannot guarantee fees on an hourly retainer. Actual fees depend on variables outside of our control such as required revisions, complexity, and cooperation of the other side.

Role	Hourly Fee (USD)
Paralegal	\$200
Junior Lawyer	\$300
Intermediate Lawyer	\$550
Senior Lawyer	\$650
Strategic Counsel	\$745

## FIXED AND QUOTED FEES

We may offer a fixed fee for limited scope items which allows for pricing certainty. The fees below are representative of our standard pricing based on typical scenarios.

### Incorporation Packages and Add-Ons

Item	Fee (USD)
Incorporation LLC, C Corps, S Corps Includes complete documentation and digital minute book.	\$2,200
Consultation on Business Structure	From \$1,000
Additional Shareholder, Director, or Officer (first is included)	\$95 per
Canadian Business Expansion For US businesses looking to expand their operations into Canada, we provide strategic legal advice tailored to your expansion goals in partnership with our Canadian office: Two-hour consultation on Canadian expansion strategy, risks, and required steps; Incorporation in the jurisdiction of your choosing; and Investment Canada Act Notification as applicable.	From \$4,000
Commercial Business Consultation A two-hour extended consultation regarding general legal advice related to commercial law, employment law, or compliance matters tailored to your business.	From \$850

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### Corporate Maintenance

Item	Fee (USD)
Minute Book Review and Update	From \$450
Corporate Entity Annual Report	\$225

### Corporate or Employer Contracts

Item	Fee (USD)
Unanimous Shareholder Agreement	From \$3,150
Non-Disclosure Agreement A specific use or standardized agreement for sensitive information sharing.	From \$750
Service Agreement A service agreement tailored for your business to provide services to your clients. Based on a standardized precedent.	\$2,450
Custom Drafting An additional fee may be requested before drafting unique or custom term for your Agreement to meet your needs.	From \$350

### Terminating Employees, Contractors, or Partners

Item	Fee (USD)
Termination of Personnel/Contractors Review employment or contractor agreement, advise on termination process, and prepare termination documentation.	From \$1,100
Termination of Partnership Review ongoing partnership, advise on termination process, and prepare documentation accordingly.	From \$2,750
Termination of Business Review ongoing business activities, advise on termination process, and prepare documentation accordingly.	From \$2,750

### Commercial Purchase or Sale

Item	Fee (USD)
Purchase or Sale of Business	TBD after initial consultation
Joint Venture Agreement	From \$3,000
Private Lending or Investment Transaction	From \$4,500
Franchise Purchase Review Advising on the acquisition of one Franchise.	From \$2,550
Establishing a Cross-Border Franchise Advising on Franchise establishment or expansion between the US and Canada, preparing franchising documentation and assisting with compliance.	From \$7,500

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## Will and Estates

Item	Fee (USD)
Single Will and Personal Directive or Power of Attorney	From \$750
Additional Personal Directive or Power of Attorney Document that allows an agent to make medical or financial decisions on your behalf.	\$325
Estate Plan for Individual	From \$850
Estate Plan for Couple	From \$950
Estate Plan for Couple with Minor Children	From \$1,250
Estate Plan for Couple with Credit Shelter Trust Drafting will materials, with a credit shelter trust that preserves estate taxes exemptions.	From \$2,000
Living Trust Package for Individual Drafting will materials, along with a trust that exists while the grantor is alive.	From \$3,000
Living Trust Package for Couple Drafting will materials, along with a trust that exists while the grantors are alive.	From \$4,500

## Other Offerings

Item	Fee (USD)
Extended Initial Consultation Summary advice on an issue based on a limited document review and one hour meeting prior to a full engagement.	From \$550
Contract Review	From \$850
Term Sheet Assistance with preparing and drafting a term sheet, LOI or MOU to finalize the key terms of a negotiation before the agreement is drafted.	From \$1,500FF0
Cease and Desist or Demand Letter Review the available evidence and draft and send a cease and desist or demand letter, as applicable.	From \$500
Rule 144 Letter Used to de-legend securities under the rule 144 safe harbour.	From \$1,200
US and Canadian Immigration Employment Consultation Employment based immigration consultation. Petition preparation and filing separate.	From \$2,750

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## SUBSCRIPTION FEES

Subscription packages ensure that you have a professional available on-call to address needs as they arise. Fees are earned, non-refundable, and owing regardless of use of entitlements.

### Packages

Item	Fee (USD)
<u>Basic Strategic Advisor Legal Counsel</u> Registered office Hold minute book Complete annual return and meetings Unlimited triage of your issue within 5 business days One annual comprehensive legal health check-up 1 Check-in call every quarter Up to 6 hours of legal time per calendar year 10% discount on additional time	\$500/month
<u>Fractional Legal Counsel</u> Dedicated Nicol Law team member to serve as counsel Unlimited triage of your legal issue within 3 business days Dedicated check-in calls several times each year Dedicated allocation of legal time each month Unlimited messaging with Nicol Law Team Monthly 1.5 hour Business Legal Strategy Call 12.5% discount on additional time	From \$2,000/month

## ADMINISTRATION FEES

Item	Fee (USD)
<u>File Maintenance</u> Including assessment of limitations, status of file.	\$250

## RUSH FEE

Item	Fee (USD)
<u>Discretionary Rush Fee</u> If a matter requires us to be onboarded and face an incoming deadline within 10 business days, we maintain the discretion to charge higher rates in consideration of addressing your matter on a rushed basis.	Typically 25% - 50% increased rate

## DISBURSEMENTS

Disbursements are amounts we pay on your behalf and may include set-off costs of non-legal services such as printing. We aim to avoid set-off costs and will only charge when the demands are particularly onerous. All other disbursements will be charged to you subject to our discretion.

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**INTEREST**

Interest on overdue accounts will be charged in accordance with our Engagement General Terms. Please ensure sufficient funds are in trust to avoid interest charges.

**BLENDED CONTINGENCY FEES**

We may be able to offer a blended contingency fee structure that reduces our hourly rates in exchange for a portion of potential recovery. Our aim is to reduce a barrier to legal representation by lowering the upfront legal costs and mitigating against a potential loss. Fee reductions and contingency rates are generally determined after a Litigation Review.

**OTHER MANDATES**

We are always looking for ways to provide more certainty and access to legal advice. Please contact us if you would like to discuss a fixed fee, subscription, or blended contingency for a service that is not listed.

**FLAT FEES**

Where flat or fixed fees are undertaken, this notice in accordance with the Rules of Professional Conduct 1.5 applies. In such cases, Nicol Law agrees to provide, for a flat fee as listed, the services listed adjacent to or associated with the flat fee. The flat fee shall be paid in advance to Nicol Law. Upon Nicol Law's receipt of all or any portion of the flat fee, the funds are the property of Nicol Law and will not be placed in a trust account. The fact that you have paid your fee in advance does not affect your right to terminate the client-lawyer relationship. In the event our relationship is terminated before the agreed-upon legal services have been completed, you may or may not have a right to a refund of a portion of the fee.